

Weston, MA Area Market Review

2022 vs. 2021 As of December 31, 2022

Prepared by Deborah Fogarty on Monday, January 02, 2023

Single Family

Sold (Year to Date)	2021	2022	Var.	Var. %	Trend
Closed Units (Sold)	180	127	-53	-29.44%	↓
Average Days on Market	64	54	-10	-15.63%	↓
Average Days to Offer	45	32	-13	-28.89%	↓
Average Sale Price	\$2,405,893.33	\$2,709,116.14	\$303,222.81	12.60%	↑
Average Sale \$ / SqFt	\$477.30	\$551.51	\$74.21	15.55%	↑
Average List Price	\$2,472,769.44	\$2,750,188.19	\$277,418.75	11.22%	↑
Average List \$ / SqFt	\$482.15	\$540.09	\$57.94	12.02%	↑
Average Original List Price	\$2,524,375.55	\$2,828,322.05	\$303,946.50	12.04%	↑
Average Original List \$ / SqFt	\$490.95	\$550.71	\$59.76	12.17%	↑
Average Sale Price as % of List Price	99.47%	103.31%	3.84%	3.86%	↑
Average Sale Price as % of Original List Price	97.89%	101.89%	4%	4.09%	↑
Sold Units - Short Sale	0	0	0	0%	↔
Sold Units - Lender-Owned	0	0	0	0%	↔